



ROSINTER
RESTAURANTS

6M 2013 unaudited IFRS financial results

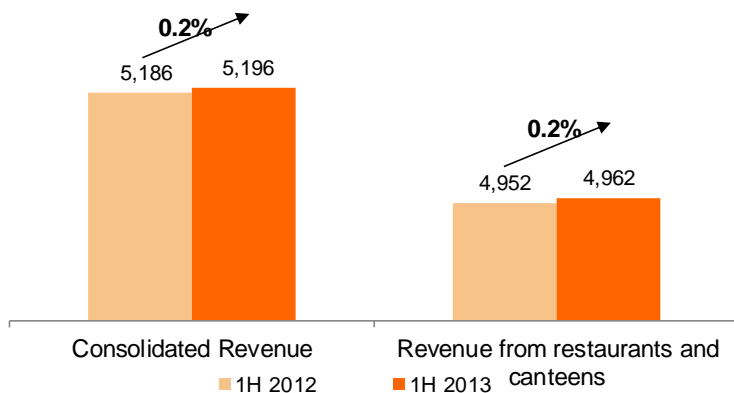
Investors and Analysts Presentation



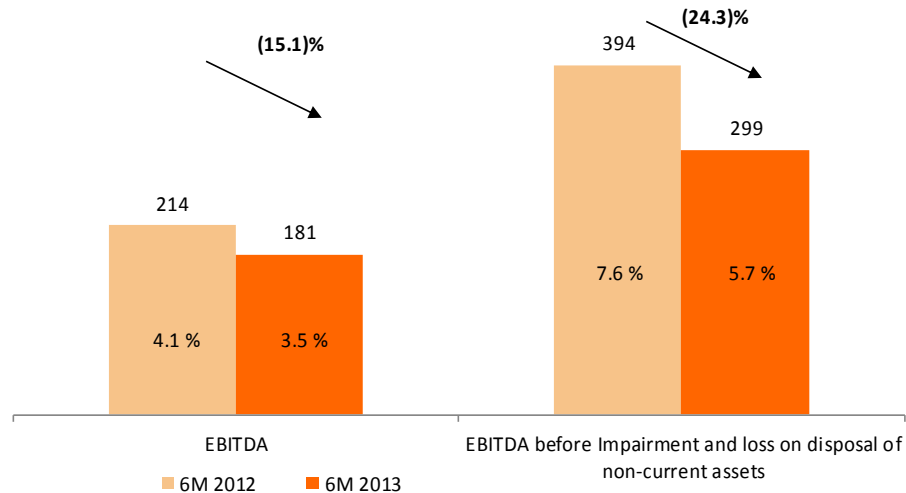
29 August 2013

This presentation contains “forward-looking statements” which include all statements other than statements of historical fact. Such forward-looking statements can often be identified by words such as “plans”, “expects”, “intends”, “estimates”, “will” “may”, “continue”, “should” and similar expressions. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors beyond the Company's and/or its Management control that could cause the actual results, performance or achievements of the Company to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Company's present and future business strategies and the environment in which the Company will operate in the future. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. These forward-looking statements speak only as at the date as of which they are made, and the Company and/or its Management does not intend and has no duty or obligation to supplement, amend, update or revise any of the forward-looking statements contained herein to reflect any change in the Company's and/or its Management expectations with regard thereto or any change in events, conditions or circumstances on which any such statements are based. The information and opinions contained in this presentation are provided as at the date of this presentation and are subject to change by the Company's own discretion without notice of any kind and form.

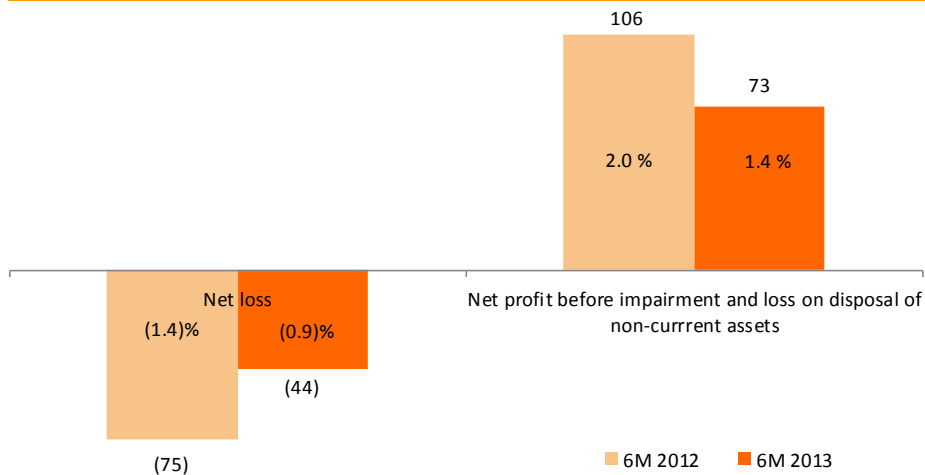
Net Revenue, Rub mln



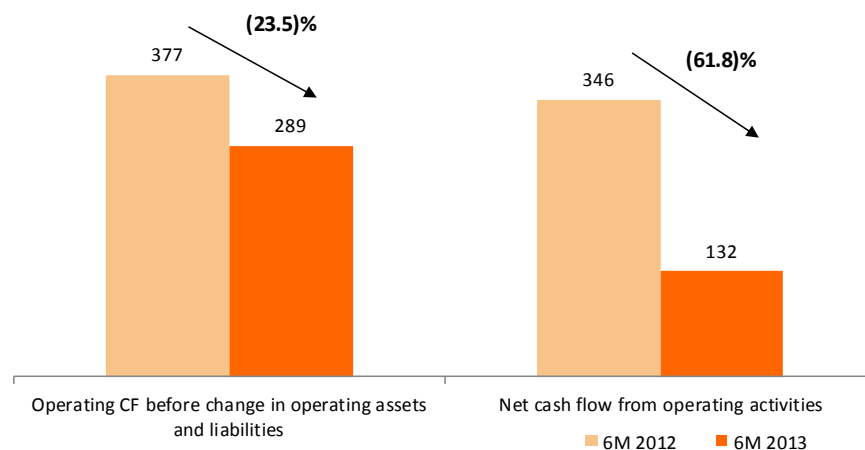
EBITDA, Rub mln



Net Profit, Rub mln



Operating Cash Flow, Rub mln

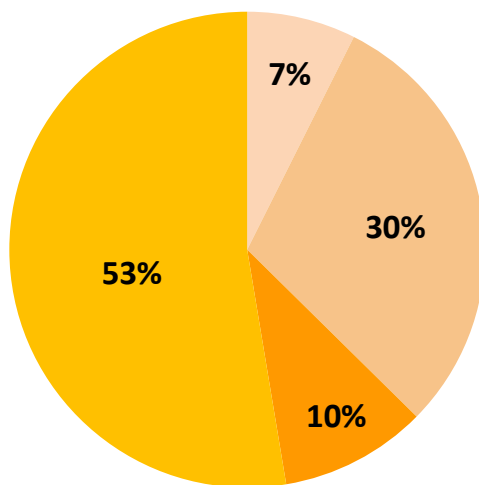


(RUB) thousands	6M 2013		6M 2012	
Net revenue	5,196,409	100.0 %	5,186,068	100.0 %
Incl. Revenue from restaurants and canteens	4,961,887	95.5 %	4,951,959	95.5 %
<i>Incl. Revenue from franchising</i>	151,638	2.9 %	140,865	2.7 %
Cost of sales	4,276,638	82.3 %	4,182,036	80.6 %
<i>Incl. Food and beverages</i>	1,200,812	23.1 %	1,197,196	23.1 %
<i>Incl. Payroll and related taxes</i>	1,162,796	22.4 %	1,139,162	22.0 %
<i>Incl. Rent</i>	1,036,532	19.9 %	930,262	17.9 %
Gross profit	919,771	17.7 %	1,004,032	19.4 %
SG&A Expenses	724,413	13.9 %	768,999	14.8 %
Start-up expenses	65,047	1.3 %	51,868	1.0 %
Other gains	41,197	0.8 %	46,194	0.9 %
Other losses	65,019	1.3 %	52,422	1.0 %
Losses from impairment of operating assets	79,647	1.5 %	151,423	2.9 %
Profit from operating activities	26,842	0.5 %	25,514	0.5 %
Profit/(loss) before tax	(11,392)	(0.2)%	(40,637)	(0.8)%
Income tax	(32,851)	(0.6)%	(34,500)	(0.7)%
Net loss	(44,243)	(0.9)%	(75,137)	(1.4)%
EBITDA	181,165	3.5 %	213,508	4.1 %
EBITDA before impairment	260,812	5.0 %	364,931	7.0 %
EBITDA before impairment and write-offs	298,592	5.7 %	394,409	7.6 %

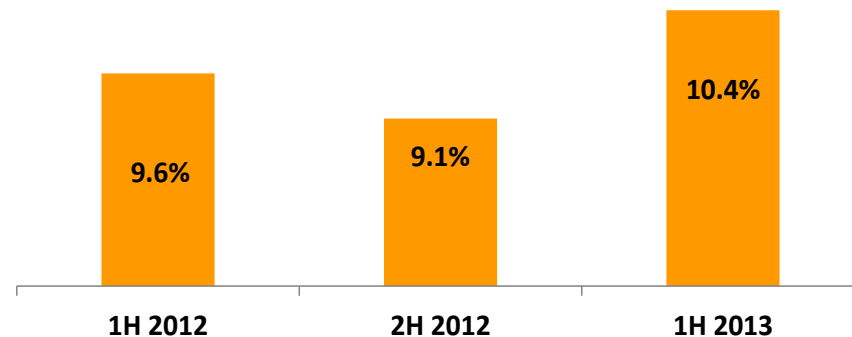
- Net debt stood at the same level; Net debt/EBITDA (12M rolling) ratio increased to 2,5x as of June 30, 2013.
- Long-term component of the debt portfolio increased to 62.7% as of June 30, 2013.
- In 6M 2013 the Group signed 3 long-term loan contracts to refinance (prolong) its short-term debt, which will further improve the Group's debt maturity profile.
- In addition in August 2013 a 3 year loan facility was signed with UniCredit Bank with an effective interest rate of 9.3%. This will allow to decrease further Group's interest expense.

Debt maturity

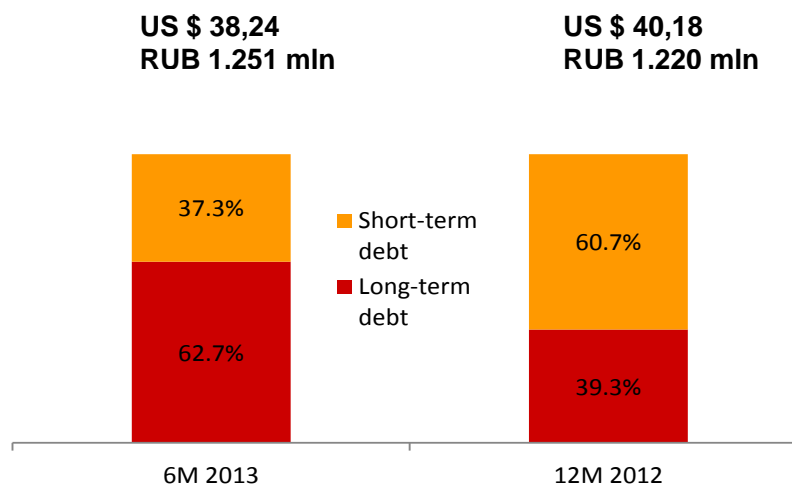
- Within 6M (2H 2013)
- 6M-12M (1H 2014)
- 12M-18M (2H 2014)
- 18M+



Average Interest Rates



Debt Portfolio



Investor Relations Team

Tigran Aslanyan

Vice President IR, Corporate Finance and
Company Strategy

E-mail: ir@rosinter.ru

Tel.: + 7 495 788 4488 , ext. 2108